

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-05 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 PM-05
NSC-05 SP-02 SS-15 PA-02 ICA-20 /088 W
-----088926 232255Z /23

R 231428Z MAY 78

FM AMEMBASSY COPENHAGEN

TO SECSTATE WASHDC 6567

INFO AMEMBASSY HELSINKI

AMEMBASSY OSLO

AMEMBASSY STOCKHOLM

UNCLAS COPENHAGEN 3398

E.O. 11652: N/A

TAGS: EAIR, SW, DA

SUBJECT: CIVAIR - NORTHWEST AIRLINES AIR FARES

REF: STATE 117252

1. AT THE REQUEST OF DANISH AND SWEDISH CIVIL AVIATION OFFICIALS, NORTHWEST AIRLINES REPRESENTATIVES MET WITH THEM MAY 22 IN COPENHAGEN TO DISCUSS THE FARES FILED BY THE AIRLINE.

2. NORTHWEST'S MANAGING DIRECTOR FOR SCANDINAVIA, JAMES FOSTER, INFORMED US MAY 23 THAT THE TALKS WENT VERY WELL "IN A CORDIAL ATMOSPHERE." THE DISCUSSION, HE SAID, WAS LIMITED ALMOST ENTIRELY TO TECHNICAL MATTERS WITH "NO DISCUSSION OF PHILOSOPHY OR REFERENCE TO SAS."

3. AS AN EXAMPLE OF TECHNICAL MATTERS RAISED, FOSTER SAID THE SWEDES AND DANES ASKED IF THE PROPOSED NORTHWEST BUDGET FARE WAS EXPERIMENTAL OR PERMANENT. NORTHWEST REPLIED THAT IT WAS EXPERIMENTAL AND AGREED TO END THE EXPERIMENTAL PERIOD IN MARCH 1979, RATHER THAN JUNE
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1979 AS ORIGINALLY INTENDED, IN ORDER TO GIVE THE SCANDINAVIANS TIME TO EVALUATE THE RESULTS OF THE EXPERIMENT BEFORE THE 1979 SUMMER SEASON.

4. FOSTER LEFT THE MEETING WITH THE DISTINCT IMPRESSION THAT THE SWEDES AND DANES WILL APPROVE NORTHWEST'S TARIFFS AS NOW FILED. HE SEES NO NEED

AT THE MOMENT FOR GOVERNMENT-TO-GOVERNMENT DISCUSSIONS.

5. IN ADDITION TO REPORTING ON THE MAY 22 MEETING,
FOSTER INFORMED US THAT THE CURRENT PILOTS' STRIKE
AT NORTHWEST WILL DELAY THE INAUGURATION OF SERVICE
TO SCANDINAVIA UNTIL AT LEAST AUGUST 1, 1978.
DEAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
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Concepts: AIRLINES, AIR FARES, MEETING REPORTS
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation History:
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